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2	1. A system for supporting the management of an integrated communications
3	provider (ICP), said system comprising:
4	a computer processor means for inputting and processing information necessary to the
5	management of an ICP;
6	wherein the computer processor further comprises a graphical user interface for
7	displaying information or data entry prompting requests to a human operator;
8	a pre-order management component comprising instructions for retrieving customer
9	service records from telecommunication service providers and parsing said
10	customer service records into reports containing equivalent ICP services;
11	a gateway for transferring information to and receiving information from
12	telecommunication service providers;
13	a service management component comprising instructions for creating and tracking
14	work plans;
15	wherein said work plans comprise a work activity event for performing installation or
16	troubleshooting of each sub-model component of a telecommunications service
17	provided by the ICP to a customer;
18	a circuit management component comprising instructions for creating a hierarchal list
19	comprising ICP on-net circuit assignments and off-net circuit assignments;
20	wherein said circuit management component further comprises instructions for
21	creating a cutover work plan;
22	wherein said circuit management component further comprises an automatic means of
23	receiving requests from trading partners of the ICP;

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- wherein said requests from trading partners are either rejected or inserted into said hierarchal list;
- a design management component comprising instructions for automatically selecting

 a communications service model; decomposing said service model into sub-model

 components and creating a communications design therefrom and;
- wherein said design management component further comprises instructions for
 automatically issuing service requests to ICP trading partners.
- 2. The system of claim 1 wherein the customer service records are retrieved using electronic data exchange with said telecommunication service providers.
 - 3. The system of claim 1 wherein the gateway conforms to order and billing forum requirements for electronic data exchange.
 - 4. The system of claim 1 wherein the gateway comprises instructions for validation checking in conformance with local service ordering guidelines and access service ordering guidelines established by telecommunication service providers.
 - 5. The system of claim 1 wherein the design management component further comprises an optimizing algorithm.
 - 6. The system of claim 1 wherein the processor comprises a hosting processor means and a network connectivity means, said network connectivity means further comprising connectivity to a network selected from the group of networks including a local area network, the Internet, an intranet, a wireless network, a wireless local loop network, or a network comprised of combinations of local area networks, the Internet, intranets, wireless networks, and wireless local loop networks.

1	7. The system of claim 6 wherein the graphical user interface is displayed using
2	hypertext markup language.
3	8. A system for managing sales proposals of an integrated communications provider
4	(ICP), said system comprising:
5	a computer processor means for inputting and processing information necessary to the
6	management of an ICP;
7	a gateway for transferring information to and receiving information from
8	telecommunication service providers;
9	a pre-order management component comprising instructions for retrieving customer
10	service records from telecommunication service providers and parsing said
11	customer service records into reports containing equivalent ICP services;
12	a design management component comprising instructions for selecting a
13	communications service model; decomposing said service model into sub-model
14	components and creating a communication services sales proposal therefrom;
15	wherein subsequent versions of said sales proposal are automatically created
16	subsequent to a request from a human operator for alternate communication
17	service models;
18	wherein said design management component further comprises instructions for
19	issuing service requests to ICP trading partners;
20	wherein such requests to ICP trading partners comprise requests for local service
21	request, assignment of telephone number request, assignment of Internet protocol
22	address, and requests for data broadband services;

1	wherein said design management component further comprises instructions for
2	creating cutover reports subsequent to acceptance of a sales proposal by a
3	customer;
4	a service management component comprising instructions for creating and tracking
5	work plans;
6	wherein said work plans comprise a work activity event for performing installation or
7	troubleshooting of each sub-model component of a telecommunications service
8	provided by the ICP to a customer and;
9	a circuit management component comprising instructions for creating a hierarchal list
10	of ICP on-net circuit assignments.
11 -	9. The system of claim 8 wherein the customer service records are retrieved using
12	electronic data exchange with said telecommunication service providers.
13	10. The system of claim 8 wherein the gateway conforms to order and billing forum
14	requirements for electronic data exchange.
15	11. The system of claim 8 wherein the gateway comprises instructions for validation
16	checking in conformance with local service ordering guidelines and access service
17	ordering guidelines established by telecommunication service providers.
18	12. The system of claim 8 wherein the design management component further
19	comprises an optimizing algorithm.
20	13. The system of claim 8 wherein the processor comprises a hosting processor means
21	and a network connectivity means, said network connectivity means further
22	comprising connectivity to a network selected from the group of networks
23	including a local area network, the Internet, an intranet, a wireless network, a

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1	wireless local loop network, or a network comprised of combinations of local area
2	networks, the Internet, intranets, wireless networks, and wireless local loop
3	networks.
4	14. The system of claim 13 wherein the graphical user interface is displayed using
5	hypertext markup language.
6	15. A system for managing sales proposals of an integrated communications provider
7	(ICP), comprising:
8	a computer processor means for inputting and processing information necessary to the
9	management of an ICP;
10	a gateway for transferring information to and receiving information from
1	telecommunication service providers;
12	a pre-order management component comprising instructions for retrieving customer
13	service records from telecommunication service providers and parsing said
14	customer service records into reports containing equivalent ICP services;
15	a design management component comprising instructions for selecting a
16	communications service model; decomposing said service model into sub-model
17	components and creating a communication services sales proposal therefrom;
18	wherein subsequent versions of said sales proposal are automatically created
19	subsequent to a request from a human operator for alternate communication
20	service models.
21	16. The system of claim 15 wherein the design management component further
22	comprises instructions for compiling sales proposals from multiple customer
23	locations into a single consolidated sales proposal.

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- 1 16. The system of claim 15 wherein the created sales proposals comprise a 2 comparison between existing communication services and ICP provided services. 3 17. The system of claim 15 wherein the customer service records are retrieved using electronic data exchange with said telecommunication service providers. 4 5 18. The system of claim 15 wherein the gateway conforms to order and billing forum 6 requirements for electronic data exchange. 7 19. The system of claim 15 wherein the gateway comprises instructions for validation 8 checking in conformance with local service ordering guidelines and access service 9 ordering guidelines established by telecommunication service providers. 10 20. The system of claim 15 wherein the design management component further 11 comprises an optimizing algorithm. 21. The system of claim 15 wherein the processor comprises a hosting processor 12 13
 - 21. The system of claim 15 wherein the processor comprises a hosting processor means and a network connectivity means, said network connectivity means further comprising connectivity to a network selected from the group of networks including a local area network, the Internet, an intranet, a wireless network, a wireless local loop network, or a network comprised of combinations of local area networks, the Internet, intranets, wireless networks, and wireless local loop networks.
 - 22. The system of claim 21 wherein the graphical user interface is displayed using hypertext markup language.

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